



POSITIONS AVAILABLE

- **Camp Gladiator**

- Field Development Intern | pg. 2 | 1 Positions Available
- Accounting Intern | pg. 3 | 1 Position Available
- General Marketing Intern | pg. 4 | 1 Position Available
- Business Development Intern | pg. 5 | 1 Position Available

- **Crowd Health**

- Business Operations Intern | pg. 6 | 1 Position Available

- **Victory Financial**

- Sales Intern | pg. 7 | 1 Positions Available

- **Victory Insurance**

- Sales Intern | pg. 8 | 1 Position Available

- **Milk + Honey**

- People Team Intern | pg. 9 | 1 Position Available

- **Homeward**

- Administrative Intern | pg. 11 | 1 Position Available

- **Balance Education Systems**

- Operations and Marketing Intern | pg. 12 | 1 Position Available

- **MOBO**

- Operations and Marketing Intern | pg. 13 | 1 Position Available



FIELD OPERATIONS/DEVELOPMENT INTERN

Here at CG HQ, you are doing more than a 'job'. You are on a mission. Your mission is to positively impact as many lives as possible. Team up with us as we revolutionize the outdoor fitness industry with all-star trainers, challenging workouts for all fitness levels and community you can count on, on and off the field. CG HQ is the definition of Whatever It Takes. We are made up of hardworking, creative and loyal individuals who are in it for the long haul; CG lifers if you will! We have an unmatched work ethic and culture. If you can get behind a fast pace, unique collaborative workspace and fun days, then what are you waiting for? Come find your dream job and a new career with Camp Gladiator.

Seeking a passionate and energetic individual to assist the Field Operations & Field Development teams as an intern. This role, along with every role at CG, strives to uphold the CG Mission: to positively impact the physical fitness and ultimately the lives of as many people as possible. This intern should be prepared to work in a fast-paced team environment. Responsibilities will include coordinating with the Field Operations team & Field Development team to support the on-going projects that need support. This role works with the team to improve processes, research learning methods, and aid in the organization for the departments. We ask you to maintain constant communication with the teams to support in various administrative and creative tasks to ensure the effectiveness of the many development opportunities CG has to offer.

WHAT YOU'LL DO

- Assist the Field Operations & Field Development teams with projects and tasks
- Provide new ideas and initiatives to promote CG
- Establish and maintain strong working relationships with team
- Support administrative efforts
- Deliver assigned tasks thoroughly and promptly

WHAT YOU'LL NEED

- Currently enrolled in a Bachelor degree program required
- Thorough knowledge and understanding of administrative principles
- Strong understanding of calendar management plus excellent communication
- A proactive and dedicated worker
- Proficiency in Microsoft Office and ability to learn other software programs
- Well organized and able to manage multiple projects simultaneously and effectively
- Works well under pressure and can meet tight deadlines with a strong sense of accountability
- Strong interpersonal and analytical skills with great attention to detail
- Able to work independently and as a part of the team
- Highly organized, flexible and able to work in a fast-paced, deadline-driven environment

Manager: Kristin Rutherford | kristin@campgladiator.com



ACCOUNTING INTERN

Here at CG HQ, you are doing more than a 'job'. You are on a mission. Your mission is to positively impact as many lives as possible. Team up with us as we revolutionize the outdoor fitness industry with all-star trainers, challenging workouts for all fitness levels and community you can count on, on and off the field. How do you play a role in all of this? We're glad you asked. It takes a village and that includes everything from our caring teammates, unrivaled technology, one-of-a-kind of marketing strategy and everything in-between. CG HQ is the definition of Whatever It Takes. We are made up of hardworking, creative and loyal individuals who are in it for the long haul; CG lifers if you will! We have an unmatched work ethic and culture. If you can get behind a fast pace, unique collaborative workspace and fun days, then what are you waiting for? Come find your dream job and a new career with Camp Gladiator.

We are looking for a passionate and energetic individual to assist the Accounting team. Duties may include processing accounts payable, data entry, data analysis, and filing. As part of our team, you'll help us achieve one common goal -- to positively impact the physical fitness and ultimately the lives of as many people as possible.

WHAT YOU'LL DO:

- Assist with research, filing, data entry, and recording and maintaining accurate and complete financial records
- Work with bookkeeping software
- Learn how to work as part of the Accounting team to compile and analyze data, track information, and support the company
- Assist with general accounting month-end closing procedures
- Complete special project as needed and other duties assigned

WHAT YOU'LL NEED:

- Currently enrolled in a Bachelor degree program required
- Strong working knowledge of Microsoft Excel
- Demonstrated strong organizational and partnering skills
- Innovative, organized and professional
- Ability to manage multiple projects simultaneously and effectively
- Able to work independently and as a part of the team
- Strong problem-solving skills

Manager: Patrick Hudak | patrickhudak@campgladiator.com



GENERAL MARKETING INTERN

Here at CG HQ, you are doing more than a 'job'. You are on a mission. Your mission is to positively impact as many lives as possible. Team up with us as we revolutionize the outdoor fitness industry with all-star trainers, challenging workouts for all fitness levels and community you can count on, on and off the field. CG HQ is made up of hardworking, creative and loyal individuals. Come find your dream job and a new career with Camp Gladiator.

Seeking a passionate and energetic individual to assist the Marketing team as a General Marketing intern. This role, along with every role at CG, strives to uphold the CG Mission: to positively impact the health and fitness and ultimately the lives of as many people as possible. This intern should be prepared to work in a fast-paced team environment. Responsibilities will include supporting the marketing team with content creation, project management, copyediting and proofreading, email development, data reporting, and promotional campaign support. The General Marketing intern maintains constant communication with the Marketing team to support in various administrative and creative tasks.

WHAT YOU'LL DO

- Partner with Marketing Managers for campaign project management, content management, and email marketing
- Assist project management of multiple initiatives with various deadlines
- Support content creation with research, brainstorming, and project management
- Attend and participate in weekly meetings
- Write, proofread, and copy edit emails
- Update email and text calendar
- Pull weekly email performance data
- Undertake administrative tasks to ensure the functionality and coordination of the Marketing department's activities

WHAT YOU'LL NEED

- Required: Currently enrolled in a Marketing, Advertising, PR, Communications, or a Business Bachelor's degree program
- Thorough knowledge and understanding of administrative principles
- A proactive and dedicated worker
- Proficiency in Google Workspace and ability to learn other software programs including Asana, Notion, and Iterable
- Well-organized and able to manage multiple projects simultaneously and effectively
- Works well under pressure and can meet tight deadlines with a strong sense of accountability
- Strong interpersonal and analytical skills with great attention to detail
- Able to work independently and as a part of the team
- Highly organized, flexible, and able to work in a fast-paced, deadline-driven environment

Manager: Laura Baker | laura@campgladiator.com



BUSINESS DEVELOPMENT INTERN

Camp Gladiator is looking for an eager intern to support our growing business needs during the summer of 2024. The goal of this program is to help further develop your professional skills, better preparing you for a future career in the professional world.

As an intern, you will work closely with the VP of Business Development, Britt Knighton, who will provide you with specific projects and tasks. CG and CG Victory are dedicated to developing successful leaders this summer. This is a generalist internship and will range in duties from marketing, operations, social media, content creation, and customer engagement.

This intern should be prepared to work in a fast-paced team environment. This role will also entail quite a bit of autonomy and self appointed time management.

This team is responsible for bringing in revenue that supports our major company events and supports our 700+ Trainers Nationwide. This is an opportunity to get your hands dirty and contribute in a meaningful way to the bottom line.

WHAT YOU'LL DO:

- Assist the Business Development team with key projects and tasks
- Provide new ideas for system, process improvement and organization
- Establish and maintain strong working relationships with team
- Support administrative efforts related to partnerships, specifically those that are participating in summer initiatives
- Deliver assigned tasks thoroughly and promptly
- Assist in email/phone communication to potential or prospective businesses wanting to further partner with CG
- Assist in product management, inventory and any other related tasks

WHAT YOU'LL NEED:

- Currently enrolled in a Bachelor degree program required
- Thorough knowledge and understanding of administrative principles
- Proactive and dedicated worker
- Proficiency in Microsoft Office and ability to learn other software programs
- Well organized and able to manage multiple projects simultaneously and effectively
- Works well under pressure and can meet tight deadlines with a strong sense of accountability
- Able to work independently and as a part of the team
- Highly Relational and able to effectively communicate a message verbally or through written communication

Manager: Britt Knighton | britt@campgladiator.com



BUSINESS OPERATIONS SUMMER INTERN

CrowdHealth is looking for an eager intern to support our growing business needs during the summer of 2024.

We are looking for motivated and talented individuals to join our team. The goal of this program is to help further develop your professional skills, better preparing you for a future career in the professional world.

As an intern, you will work closely with the Director of Operations, who will provide you with specific projects and daily tasks. CrowdHealth is dedicated to developing successful leaders, and we strive to make this internship as informative as possible.

WHAT YOU'LL DO

- Support the operations department by assisting with find a doc tickets or entering member bill information
- Maintain and organize specific information through a variety of systems
- Support other teams with tasks such as data entry and administrative tasks
- Support operations staff with other duties as assigned

WHAT YOU'LL NEED

- Highly organized with the ability to project, prioritize, and meet deadlines
- Positivity, a willingness to learn and support a growing team and company with a can-do attitude
- Empathy, to connect with and understand the needs expressed by Members.
- Excellent written and verbal communication skills
- Excellent customer services skills

Manager: Bridget Babione | bridget@joincrowdhealth.com



SALES INTERN

Victory Financial Group Bio:

Victory Financial is a group of established leaders in the financial industry founded by Jeff Davidson in the spring of 2023. We offer customized financial planning solutions, and investments alongside top-tier insurance consulting. With the experience of over 50 years in the industry, our clients receive an abundance of confidence in the guidance and products provided by our highly reputable partners.

Able Minds Intern Job Description:

The Victory Financial intern will form part of the outbound prospecting team. You will assist the manager and senior staff by performing administrative and entry-level duties while earning excellent sales experience. Intern's main responsibilities include but are not limited to researching and scheduling potential client-facing events, performing introduction calls, and emails, updating records, attending meetings, and helping maintain client relations, among other tasks.

WHAT YOU'LL DO

- Assist Victory Financial partners with sales calls and prospecting
- Research and confirm client-facing event opportunities
- Connect with current clients and assist with any additional needs
- Create and execute new and current sales efforts
- Deliver assigned tasks thoroughly and promptly
- Attend team brainstorming sessions
- Assist in maintaining client relationships
- Support the growth and improvement of the extensive Victory Financial Group

WHAT YOU'LL NEED

- Currently enrolled in a Bachelor's degree program required
- Proficiency in Google Suite and ability to learn other software programs
- General sales skills
- Thorough knowledge and understanding of administrative principles
- Well-organized and able to manage multiple projects simultaneously
- Able to work independently and as a part of the team with a strong sense of accountability
- Strong interpersonal, analytical, and verbal skills with great attention to detail
- Highly organized, flexible, and able to work in a fast-paced, deadline-driven environment

Manager: Jeff Davidson | jeff@victoryfinancialgroup.com



VICTORY INSURANCE

SALES INTERN

Victory Insurance Group Bio:

Victory Insurance is a group of established leaders in the financial industry founded by Jeff Davidson in the spring of 2023. We offer customized financial planning solutions and investments alongside top-tier insurance consulting. With the experience of over 50 years in the industry, our clients receive an abundance of confidence in the guidance and products provided by our highly reputable partners.

Victory Insurance Mission:

We provide our clients with the highest level of service and advice to help build their family's security and prosperity.

WHAT YOU'LL DO

- Assist VI agents with sales calls and prospecting
- Research and confirm client-facing event opportunities
- Connect with current clients and assist with any additional needs
- Create and execute new sales efforts
- Deliver assigned tasks thoroughly and promptly
- Attend team brainstorming sessions
- Assist in maintaining client relationships
- Support the growth and improvement of the extensive CG Curriculums

WHAT YOU'LL NEED

- Currently enrolled in a Bachelor's degree program required
- Proficiency in Google Suite and ability to learn other software programs
- General sales skills
- Thorough knowledge and understanding of administrative principles
- Well-organized and able to manage multiple projects simultaneously
- Able to work independently and as a part of the team with a strong sense of accountability
- Strong interpersonal, analytical, and verbal skills with great attention to detail
- Highly organized, flexible, and able to work in a fast-paced, deadline-driven environment

Due to the great number of resumes we receive, regrettably, we are unable to respond individually to each person interested in a position or answer inquiries regarding the status of a particular resume. If there is interest in interviewing you for an available position within our company, a representative from Camp Gladiator will contact you in the near future.

Manager: Micah Laborde | micah@victory-insurance.com

Position Summary:

milk + honey is looking for a hospitality-driven & motivated Intern to support the various daily functions within the People Team.

Our ideal candidate has a foundation of being in service to people and has working knowledge of HRIS systems (Paycom knowledge is a big plus!) and wants to contribute toward the attainment of goals and results of the People Team. This position will be under the supervision of the Head of People.

Essential Duties and Responsibilities:

Duties include but are not limited to the following:

- Assist in maintaining employee records ensuring all records are accurate and up to date in the HRIS system and the HR drive, if applicable
- Supports the onboarding and orientation process by sending out meeting invitations to new hires
- Support with the updating of new hire onboarding documents, presentations, and onboarding process
- Respond to employees' basic benefit & HR related queries in a timely and professional manner with a high level of hospitality, including Verification of Employment letters
- Assist the Head of People with planning and execution organization-wide meetings and special events
- Aid with screening resumes and job application forms
- Support the Talent team with scheduling and confirming interviews with candidates
- Assist with posting, updating and removing job ads from job boards, careers pages and social networks
- Conducts surveys and other research related to human resource policies, compensation and other labor matters; collects information and reports results to the Head of People
- Assist in checking HR voicemail inbox, respond to or forward to appropriate HR personnel as needed in a timely manner
- Regularly checks USPS mail and distributes to HR teammates accordingly
- Performs other duties as assigned

Qualifications and Experience:

- 1+ years of on-the-job experience and/or education in the Human Resources field
- The ability to work with sensitive and confidential information
- Working understanding of labor laws in the United States is a plus
- Experience with HR systems (Applicant Tracking Systems and Human Resources Information Systems) is a plus
- Demonstrated ability to exercise initiative, independent judgment and be a self-starter who works with integrity while also being a team player
- Proficient with Google Docs a plus, and software applications
- Excellent communication skills for interacting with new employees and hiring managers
- Excellent organizational and time management skills

Special Considerations:

- Ability to occasionally travel to milk + honey locations, off-site events, etc. as directed
- Ability to multitask effectively in a fast-paced environment and adhere to deadlines
- Ability to regularly work 12-15 hours per week, often in front of a computer screen
- Ability to effectively/clearly communicate

Manager: Rita Simpson | rita.simpson@milkandhoney.com



ADMINISTRATIVE INTERN

About Homeward

Homeward aims to take the “what ifs” out of homebuying by creating financial products that buyers and sellers use to get certainty and convenience in the real estate market. We’re a fast-paced, remote-first, real estate start-up that partners with agents to offer innovative products and services, helping clients buy with cash, sell with certainty, and time their move — no matter the market. We offer bundled services across offers, Mortgage, and Title, making buying a home more seamless.

Founder and CEO Tim Heyl, a 10-year industry veteran and owner of one of the fastest-growing agent teams in the country, started Homeward in 2018. In fact, he bought our first customer’s home with his own life savings. Today we offer four services -- Buy with Cash, Buy Before You Sell, Sell Before You List, and Backed by Cash, in the 7 states we serve -- Texas, Georgia, Florida, Colorado, Arizona, Oregon, and Washington.

As a remote company, we anchor to our three core values as a collective way to care for each other, represent our work, and reinforce our mission to make home buying more accessible for all. Those are: The Golden Rule, One Team One Dream, and Calm Focus.

About the opportunity

The Homeward team seeks a motivated, entrepreneurial student to join us as a real estate generalist intern. We’ll match the intern with a team involved in the company’s strategy and operations. The intern will collaborate with colleagues across the company on challenging, high-impact projects designed to help you learn, grow, and gain a deeper understanding of real estate, title and mortgage.

In this role, you will

- Gain industry and organizational knowledge through daily business interactions and job assignments.
- Develop business, financial and analytical skills needed for a career in real estate, mortgage or title services.
- Gain exposure to real estate transactions, financial products, and services.
- Work collaboratively with key stakeholders throughout the business
- Ensure visibility in projects
- Familiarize yourself with the Homeward Product suite
- Communicate functionally and cross-functionality through business requirements
- Ensure key deliverables are met in a timely fashion

What you’ll bring:

- Currently enrolled in a Bachelor degree program required
- Strong desire to gain further understanding of the real estate industry
- Effective communication and interpersonal skills (both written and verbal)
- Self-motivated and goal-oriented
- Exceptional problem solving and organization capabilities

- Ability to work on a team
- Strong analytical skills and ability to learn fast
- Desire to work for a startup
- Hunger to experience a fast paced working environment

Value-Driven Employee Experience

THE GOLDEN RULE. It's simple: Treat others the way we want to be treated. Whether we're dealing with colleagues or customers, we don't prioritize money or growth over people, and we practice empathy at every opportunity.

CALM FOCUS. We work in tech and build solutions for real estate. Both are fast-paced and stressful industries. But by focusing on the larger objective rather than rushing from one task to the next, we can create solutions our customers love.

ONE TEAM, ONE DREAM. Big problems require big solutions. We look at our customers' experiences holistically and recognize that solving them requires collaboration across teams and our three affiliate companies — Homeward, Homeward Mortgage and Homeward Title.

MANAGER: Allie Arges | allie@homeward.com



OPERATIONS AND MARKETING INTERN

Balance Education Systems is looking for an eager intern to support our growing business needs during the summer of 2024. <https://www.balanceeducationsystems.com/>

The goal of this program is to help further develop your professional skills, better preparing you for a future career in the professional world.

As an intern, you will work closely with the CEO and Founder of BES Justin Bagwell, who will provide you with specific projects and daily tasks. BES is dedicated to developing successful leaders while supporting CG Victory this summer. This is a generalist internship and will range in duties from marketing, operations, social media, content creation, and customer engagement.

This intern should be prepared to work in a fast-paced team environment. This role will work with the small but mighty BES team the team to support in various administrative and creative tasks.

WHAT YOU'LL DO

- Assist the Operations teams with projects and tasks
- Provide new ideas and initiatives to promote Mobo
- Establish and maintain strong working relationships with team
- Support administrative efforts for marketing and customer engagement tasks
- Deliver assigned tasks thoroughly and promptly

WHAT YOU'LL NEED

- Currently enrolled in a Bachelor degree program required
- Thorough knowledge and understanding of administrative principles
- A proactive and dedicated work ethic
- Proficiency in Microsoft Office and/or Google Drive suite of programs
- Well organized and able to manage multiple projects simultaneously and effectively
- Works well under pressure and can meet tight deadlines with a strong sense of accountability
- Strong interpersonal and communication skills
- Able to work independently and as a part of the team
- Flexible and able to work in a fast-paced, deadline-driven environment

Manager: Justin Bagwell | justin@balanceeducationsystems.com



OPERATIONS AND MARKETING INTERN

MOBO is looking for an eager intern to support our growing business needs during the summer of 2024. <https://mymobo.com/pages/about-mob>

The goal of this program is to help further develop your professional skills, better preparing you for a future career in the professional world.

As an intern, you will work closely with the CEO and Founder of Mobo, Dr. Christie Powell, who will provide you with specific projects and daily tasks. Mobo is dedicated to developing successful leaders while supporting CG Victory this summer. This is a generalist internship and will range in duties from marketing, operations, social media, content creation, and customer engagement.

This intern should be prepared to work in a fast-paced team environment. This role will work with the small but mighty MOBO team the team to support in various administrative and creative tasks.

WHAT YOU'LL DO

- Assist the Operations teams with projects and tasks
- Provide new ideas and initiatives to promote Mobo
- Establish and maintain strong working relationships with team
- Support administrative efforts for marketing and customer engagement tasks
- Deliver assigned tasks thoroughly and promptly

WHAT YOU'LL NEED

- Currently enrolled in a Bachelor degree program required
- Thorough knowledge and understanding of administrative principles
- A proactive and dedicated work ethic
- Proficiency in Microsoft Office and/or Google Drive suite of programs
- Well organized and able to manage multiple projects simultaneously and effectively
- Works well under pressure and can meet tight deadlines with a strong sense of accountability
- Strong interpersonal and communication skills
- Able to work independently and as a part of the team
- Flexible and able to work in a fast-paced, deadline-driven environment

Manager: Dr. Christie Powell | info@mymobo.com